

THE **SUCCESS** STORIES BEHIND A BUSINESS

BY

CIDEWALK

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The **Success Stories** Behind A Business

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Inspiration Behind the Stories



Rondellhund.com



Wealthcare Connect



El Basha Restaurant



Tomasso Trattoria



Jayson Vincent Design



Isador's Organics



Gifted Hands



The Foundations TV



The Bread Artisans Bakery



The Downey Family of Companies



Boston Desi Connection



Fitness Equipment Etc.



Release Well-Being Center



Bruneau & Co. Auctioneers



What's Your Story?

CIDEWALK

Stories

Your Business Journey. Your Passion



After working with over 15,000 businesses we learned that every business has a unique story.

Empowering businesses is our passion, so we went on a journey to find out what drives the people behind successful businesses all over the world.

This eBook features the story and inspiration behind 14 amazing businesses, the challenges they faced and how they overcame them to ensure success!

Cidewalk's mobile advertising platform helps businesses get large scale exposure at cost effective pricing. Now businesses of any size can reach people in their town via 1000s of popular mobile apps to help grow their business.

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RONDELLHUND

“Building cool things out of reclaimed wood for 100% charity.”

I started a non-profit organization that crafts dogs out of reclaimed wood, also known as Rondellhund. All proceeds are donated straight to Make a Wish Foundation & Childrens Cancer Research.

The idea to make Rondellhund was born after I built my woodcarving workshop. At first, I had trouble finding inspiration for something to carve in my new workshop.

I began to play-around with all the wood left after building the workshop. I stumbled across the Rondellhund concept, made a couple prototypes which put smiles on the faces of my family and friends. This encouraged me to continue exploring the idea of Rondellhund.

My current challenge is to find a way to double my donations year to year. I hope to find the growth via digital sales which I have yet to explore. Events/Craft shows are great places to grow my business but the growth is limited.

When dealing with charity based products promotions can be a very tricky subject. One wants to maximize the amount of money that comes in so that the charity gets more but spreading the word is just as important for the cause. In the future, offering a slight discount for purchases of multiple Rondellhund or referrals would be an interesting try. [Rondellhund](#).

**WE BELIEVE ALL BUSINESSES, NO
MATTER THE SIZE, SHOULD HAVE THE
SAME ABILITY TO REACH CUSTOMERS AS
POWERFUL FORTUNE 500 COMPANIES**



**“Our mission is to make high-value
wealthcare services available to
everyone.”**

WealthCare Connect is a free online social networking community and resource center designed to democratize wealthcare services via interactive educational programming, intuitive DIY tools and robust multimedia engagement services.

I have been in the financial consulting business since 1984 and was troubled that many people did not reach their financial goals, regardless of their financial situation, because they were unaware of the services that could help them, or they could not utilize the services because of high costs or minimums.

But with today's efficient technologies coupled with the vast reach of the internet, we are able to provide a platform that offers members the interactive education, intuitive tools and direct engagements to wealthcare professionals and service providers necessary to become financially empowered.

Ironically, the advanced technology that made it possible for us to build our business, is also our biggest challenge. To provide members with the best services – we must constantly upgrade the technology that runs the services.

As pioneers in this space – we made mistakes in the beginning. But what we learned from each mistake allowed us to create something better.

We are also self-financed – which required a lot of elbow grease to get things done. But that forced us to fully understand how everything works – and gave us much pride.

Most of the services on WealthCare Connect are free. We want to make a difference in many people's lives. We also offer direct access to services from third parties at group-level economies-of-scale pricing. [Wealthcare Connect](#).



1-2 FREE, YOUR 3RD MONTH IS ON US!





“With the mom cooking like she is at home & the dad on the grill, they built it from a small shop to 5 current locations all over Worcester & metro west county.”

The Sakhat immigrated from Lebanon in 1988. The patriarch of the family wanted a business to *keep* his family close in this land of opportunity so he decided to open up a small sandwich shop in 1991.

With the mom cooking like she is at home & the dad on the grill while the sons are washing dishes or waiting on tables they built it from a small shop to 5 current locations all over Worcester & metro west county.

The challenges were lack of language & experience in a restaurant business but it took no time to get the restaurant going. [El Basha Restaurant](#).

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“After almost 20 years in the tech industry, Tom decided to make a change from software to the world of authentic Italian cuisine 🍷 and Tommaso Trattoria was born “

Tommaso Trattoria is a full service restaurant serving authentic regional Italian cuisine and wine in an elegant but casual atmosphere. Many of our ingredients are sourced from local farmers and fishermen. Tommaso Trattoria was founded in 2004 by Tom and Mary Prince. Tom had been working in the high tech industry for nearly 20 years and decided to make a change from the “virtual” world of software and computers to the “sensual” world of food and hospitality.

On family trips to Italy, Tom and Mary, longtime residents of Metrowest, became inspired to bring authentic Italian cuisine and culture back home to an area dominated by franchises, chains, and “red sauce” Italian-American restaurants. The idea was to introduce a high level of ambiance, service, wine and food to the Metrowest dining scene.

Several years after Tommaso opened we started to increasingly focus on where our food was coming from and how it was raised. We take great pride in the fact that we support responsible producers that treat the land, the sea, the animals, and their workers with care. We have also had a consistent focus on wine as a major component of the Italian dining experience at Tommaso. Our 100% Italian wine program offers a wide range of price points and flavor profiles and we are always striving to educate our customers, both formally and informally, on the wines of Italy.

Our goal, as it always has been, is to provide a welcoming atmosphere where everyone can feel comfortable side-by-side, whether it is a formal business dinner, a romantic night out, a meal with the kids, or just a pizza or burger and glass of wine at the bar.

Challenges we’ve faced was convincing people that a high quality restaurant exists out in MetroWest is a constant challenge.

Tommaso Rewards is a points-based loyalty program that allows customers to build dining credits. We offer a Happy Hour deal from 4-6PM every weekday. [Tommaso Trattoria](#).



“What Pixar movie inspired our next featured entrepreneur to venture out with a mission to be a creative superstar on the east coast?”

Jayson Vincent Design is an entrepreneurial design agency that specializes in designing and developing creative business solutions, with a focus on multi-media, graphic and web design.

Ever since I can remember, I have been an artist. As a child I was always expressing my creativity through drawing. In my youth drawing was just a hobby, something I used as an escape. My work always received positive feedback from those around me and I was always asked to draw things for others. I would say for me the “light bulb” moment was at the age of 13 with the 1995 release of Pixar’s “Toy Story”. That’s when everything clicked for me. I was blown away by the art and technology. I knew right then and there what I wanted to do with my life. It became my dream to create art professionally and make a living doing what I love. My professional journey began in 2008 after graduating with my Bachelor’s degree in Media Arts & Animation from the New England Institute of Art. Since then, I have gained valuable experience as a graphic designer, an animator, an illustrator and as a game artist.

After working for several small entrepreneurial companies in Massachusetts I realized that it wasn’t enough to just love what I did and work for someone else. So, I decided to venture out on my own as a freelancer. However, if anyone follows the creative pulse in this country, they know that the west coast is generally the Mecca of the creative world (particularly California and Silicon Valley). With my roots here on the east coast, I began to ask myself, “Why can’t there be a major player in the creative world on the east coast, right here in Massachusetts?” So, it is my goal to create the next “Pixar” right here in Mass. What gets me excited about this is the fact that it hasn’t been done. I welcome the journey and the challenges it presents. I love connecting with new people, learning about their businesses and forming strong, lasting relationships. I am confident that by surrounding myself with the right people, investors, businesses and creative talent that the sky is the limit. Anything can be achieved when you believe in yourself and you consistently work hard towards your dreams.

Being that Jayson Vincent Design is still in its infancy, I would say some challenges I’ve overcome would be, finding and securing that first client. Having a solid business plan along with a solid contract in place that protects both myself as an artist (let’s face it... we all need to get paid for our work) and the client. It’s imperative to set proper price points (Not under selling yourself or over promising to clients). Networking and marketing the business have presented their own set of challenges but social media has helped to bridge the gap between consumer and service provider. Not biting off more than I can chew and avoiding burnout (Sure... I could take on another project right now but should I). I think the most important thing to know when starting a business is that there are going to be challenges...a lot of them. So, you need to embrace each challenge head on with enthusiasm and the ability to adapt. Jayson Vincent Design.



Isador's
Organics

“Food should be flavorful and uninhibited” Isador’s Organics mission is to work with local farmers & support New England’s agriculture and local artisans. Bon Appetit!

Isador’s Organics is a chef-driven cafe that specializes in quick serve slow food. We have fun with food and believe that food should be fresh, flavorful, and uninhibited.

We have been in business for 11 years and enjoy working with local farmers while supporting New England agriculture and local artisans.

Our cafe serves sandwiches, homemade soup and salads, freshly pressed juice and smoothies, vegetarian dishes, and a variety of fun and creative daily specials. Isador’s also offers catering for corporate or private events. Additionally, Isador’s delivers organic produce boxes to homes and businesses all around Central Massachusetts.

After many years working as a cook, Justin liked the idea of being his own boss and creating his own restaurant. He has always loved the conversations that germinate around food and has built his life around that. Justin is inspired by the ingredients of the seasons and his ideas come from that excitement. Isador’s Organics has been and continues to be a built-in lifelong learning experience.

When Isador’s first opened, we were in a barn behind another building on Main Street so for the first five years in operation, it was a challenge to get exposure. Since then, being directly on Main Street has helped, but there is always the challenge of letting people know who we are and all that we have to offer. The key is also to find the right people – to curate a team that is inspired by food and whose values align with the mission of the company. It can be challenging to find the right group but when it happens, it’s priceless. The days are long and there are always dishes to wash, but it’s worth it to have our place on Main Street, Oxford.

Right now, we are offering 50% off new customer’s first kitchen share produce box subscription. Visit Isadors.com/produce/ for a list of options. Contact Nicole @ nicole@isadors.com or call 508-987-1211 x 3 for more information. Come visit us at 261 Main Street Oxford to see what fun and creative specials we have going on! [Isador’s Organics](http://Isador's Organics)



Inspiration started right at home for Maureen and now she inspires gifted crafters to create special, one-of-a-kind pieces making any home a special place to be. For more than 25 years Gifted Hands has been devoted to the  of home.



Gifted Hands is located on Route 9 in downtown Spencer, MA. Since 1991 We have focused on the true Spirit of Home Decor by helping our customers make their house a home with heartwarming details. We offer Primitive, Country & Farmhouse styles. We are proud to offer friendly service & quality products at affordable prices.

We encourage our customers to decorate with things that make them smile. Home should be their "Happy Place". We specialize in handcrafted items made by local craftspeople. Their talent & passion shines in every piece they create.

My mother was a great inspiration... she loved to sew & she taught me to try learning new skills in order to make gifts & decorate. I enjoyed doing needlepoint & learned to appreciate anything handmade. Once my children were older, owning my own shop that highlighted the work of other crafters was very special to me and 26 years later I am grateful to have shared this journey with other talented crafters.

The Holiday Season is here & Gifted Hands is filled to the brim with amazing items for Christmas gifts & decorations! Our crafters have created wreaths & centerpieces, snowmen & Santa Claus, Gingerbread & Cardinals & Owls & Moose... hundreds of ornaments... Scented Soy Candles, Gemstone Jewelry, wooden shelves, and more! Visit our store: 186 Main St, Spencer, MA 01562 or [find us on Facebook](#). Mention Sidewalk & receive 10% off any one item!



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“There is amazing talent and work that goes unnoticed, we strive to raise awareness and help share that with a wider audience.” – Gauri Chandna, Co-Founder & Host Foundations TV

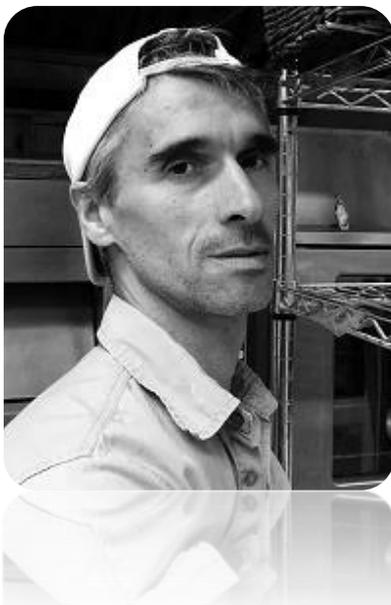
Foundations TV is a community media channel spreading inspiration through awareness. We are passionate about spreading positivity and inspiration. There is amazing talent and work that goes unnoticed, we strive to raise awareness and help share that with a wider audience. Our community channel welcomes stories that inspire, stories of inspirational people who lead by example.

We interview people who successfully and purposefully manage their passions to produce positive results. We then use social media to effectively radiate messages that influence and motivate. Our own story is inspired by the power of social media. Whether it is pictures, videos or news blogs, the momentum that builds up when they are shared and liked on the digital media space, holds an incredible amount of power to influence people. There is plenty of negative news that spreads more rapidly than we would like. Foundations TV team is passionate about playing our role in countering the effect of that. We took this to the next level in 2017 to celebrate talent and awarded people who have displayed significant level of dedication in their own respective fields. We held our first Red Carpet Event in 2017 and we plan to have our second and expanded event in April 2018.

Like any new idea, this was unique. Our first and foremost challenge was to convince our viewers that our only motive is to genuinely spread inspiration. Interestingly this was too simple and genuine an idea for people to even believe that we will be able to sustain ourselves just on the basis of our passion. We did not have a traditional ‘money making’ business model.

The first couple of years were tough as we worked really hard and had to convince people to share their positive stories with us, for us to share with the world. Everyone thought, we may have a ‘secret agenda’ but eventually over time we built our reputation of sincerity and genuineness and started to get good content through referrals. Along the journey we also found people/businesses who truly believed in us and supported us through sponsorship’s. We evolved as our strengths grew in viewership. We are now an established and trusted online media channel who not only spreads inspiration but rewards it too.

Currently we offer a web, video and social media platform for communities and businesses to promote their events through us. [The Foundations TV](http://TheFoundationsTV.com)



Not your average bakery 🍞 The Bread Artisans owner Massimo, a native of Avezzano, Italy, combines a passion for artisan baking with a strong entrepreneurial spirit.

The Bread Artisans Bakery started at end of 2001 with the mission to offer handmade breads and pastries for the locals who wanted to transition from a mass-produced standardized product to a handcrafted, natural food.

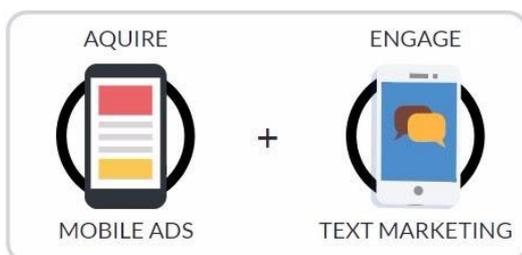
Being an Italian it has been relatively easy to expand my offers to now enjoy pizzas in addition to savory and sweet pastries, cookies and excellent desserts.

We only use the finest ingredients: sauces, filling and creams for our pizzas pastries and cakes are made on the premises.

When I first thought about opening my business I relied on 3 things: my knowledge in wood- fired oven construction (I offer also consulting on the side) bread making know-how and a passion for good food, that's about it. Having dual citizenship gave me additional help connecting with other bakers and chefs willing to share their recipes and methods to integrate in my business. One of the exciting things was meeting both in Italy and U.S. hard-working bakers and chefs concerned to offer quality products to their customers and not just driven by profit.

It was important that we find the right employees interested in our revolutionary new way of baking breads. Our process of leavening and baking was a new concept to our customers and I remember even the local inspector of the department of agriculture was amazed when he first heard of fermented breads.

I was lucky to have financial help in the beginning from my family. This was important since money can be a challenge for newly starting small and medium business. My Masters degree in Management did certainly offer some guidance but contingency planning it's a process that is learned by experience. [The Bread Artisans Bakery](#)



With Sidewalk both your customer acquisition AND customer retention goals can be achieved
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DOWNEY

It all started in a small office in Marlboro, MA & now three generations later, an innovative, full- service insurance agency!

🚗 Established in 1928, Downey Insurance Group has grown for almost 90 years to its present function as a truly full-service agency.

Now one of the oldest Insurance Agencies in Marlborough and three generations later, we have gained the experience necessary to be, not only one of the best full-service Insurance Agencies in the area that continues to innovate, delivering world class insurance, real estate and financial solutions to for the last 30 years. 🏠

Originally known as The Downey Brothers Market, and drawing on the talents of my grandfather Bill Downey, Sr., who partnered with Metropolitan Insurance Company; through the generations, my father, Bill Downey, Jr., continued the legacy that became known as Downey Insurance Group. I have worked over the last 30 years methodically and strategically to create the Downey Family of Companies as it stands today.

Being a third generation owner of this company did not come without hard work and dedication. I received my Master's Degree in Marketing from Nichols College, and pursued numerous opportunities for growth and expansion of Downey Insurance Group's client base and business operations. The desire to help families, individuals, and my community; The Downey Family of Businesses has truly been a labor of love.

Currently licensed in all 6 New England states, Downey Insurance garners almost 70% of its business via existing clients & referrals while maintaining one of the highest retention rates in the industry. We are a one-stop shop to provide all of your insurance needs.

At The Downey Family of Companies; our Insurance Group provides Massachusetts, and New England auto insurance experts will shop the top carriers to find you the lowest price without sacrificing your auto and business insurance coverage. We also provide top notch services for all of your Commercial Insurance needs.

Our [Realty Group](#) will provide you with unparalleled service, professionalism and marketing expertise. Our [Financial Group](#) will provide the security and peace of mind your family needs. Our [National Insurance Group](#) will provide proactive and defensive strategies against disruptive technology for people, performance and profit.



**“There is an amazingly diverse community who enjoy their lives as an immigrant in Boston and other parts of this beautiful country. I’m happy to be on the right path listening & connecting to others with an open heart.” -Razia Mashkoor
 Founder/CEO – BDCTV**

BDCTV is an online TV, 24/7 live broadcast from Boston. It is based on Hollywood/Bollywood, food, Fusion Food and a life of immigrants here in this beautiful country. Boston is a brilliant place where you meet all kind of academic as well as culturally talent.

With all the diversity here, we wanted to bridge a connection with them & create a platform to showcase their talent, their stories/passion and creativity in all the different fields. My biggest challenge I was faced with is finding a way to connect diversity and unify it.

 We interview people who successfully and purposefully manage their passions to produce positive results, cover community events and are always looking for partners to grow together on our platform.

We have a wide range of creative production. Our 24/7 live channel welcomes stories that inspire others. [Boston Desi Connection](#).| [PAST EVENTS/FACEBOOK](#)

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Tom Duke turned his passion for working out and being healthy into a business that would help others live healthier lives! Providing unparalleled service in Salem, NH. ¶

At Fitness Equipment Etc., the relationship doesn't end with the sale. We deliver, install, and service everything we sell. We also build and maintain relationships with our customers so we can keep them posted about new and upgraded products.

We provide unparalleled service on our equipment and have established and sustained relationships with premium manufacturers in the industry throughout the years to ensure high-quality fitness equipment that will last.

I worked in several different industries early in my life but I wanted to find something that would impact others. That is when I decided to turn my passion for working out and being healthy into a business that would help others live healthier lives. I was working for a fitness equipment store and realized I wanted to build my own business!

While living in Salem, NH, I started Fitness Equipment Etc. with a business partner in 1990 and we opened our first store in Auburn, MA. After a few years, I bought my partner out and soon sought out new space in a better location. We then moved across the street from Spags on Route 9 in Shrewsbury! In 2004, I bought my current building on Route 28 in Tax Free Salem, New Hampshire.

I had reached a pinnacle in my business but decided to become more focused to ensure the longevity of my business, so in 2006 I sold my MA store, and focused on my Salem location. I'm so glad I did.

Fitness Equipment Etc., is location at 361 South Broadway, Salem, NH 03079

(p) 603-898-3158 *10% off for all who mention this CIDEWALK Story*

Connect with us on Facebook [here](#). [Fitness Equipment Etc.](#)



DID YOU KNOW?

It takes approximately one-tenth of a second to formulate a first impression? That's a lot of pressure when you first meet someone, but what about when it comes to your business?

Find out: ["How to Make Your Ad Click"](#)



After visiting Arizona when I realized that many in my family and community were similarly white-knuckling their way through their lives, I wished I had a way to share this transformative experience here in Westboro, MA. I am thrilled that my dream is now a reality. -Linda Townsend, Release Well-being Center

Release Well-Being Center, in Westborough Massachusetts, is a place to inspire people to make a commitment to self care and then help them on the journey to optimum well-being. Located on Turnpike Road in the historic Nathan Fisher House, Release offers a myriad of wellness programs and experiences that promote embracing inner strength and power. The yoga, fitness and meditation classes are led by world-class instructors.

The new state-of-the-art spa includes a eucalyptus steam room, aromatherapy relaxation room, sun sauna, infrared sauna, Himalayan salt room, chromotherapy showers and mineral spa.

The innovative menu of massage, facials, and energy healing treatments promote relaxation and healing. The cafe and cooking classes provide on-site nourishment as well as the ability to take healthy eating home. Release's community of experts in mindful and healthy living are not only incredibly talented, they are also passionate about the mission to promote self-care. That passion has infused the members and now they have joined the mission to help others understand that self care is not selfish.

My dream to open a holistic wellness center began 17 years ago when I visited Canyon Ranch in Tucson. As a new mom with a demanding job I had a lot on my plate. I worked long hours, caring for my husband and child, giving time and energy to support extended family, friends and my community. I felt good about myself as a doer and a giver but, felt exhausted, stressed and overwhelmed. While in Tucson, I immersed myself in the many wellness offerings including exercise, meditation, nutrition counseling, tapping, positive mantras, cranial sacral therapy and more!

This was truly a life-changing experience, and I felt amazing as I boarded the plane home. And that feeling has had staying power because the light bulb finally went on about the importance of taking care of myself. Prior to my trip I put everyone's else's needs first and if there was a window of time after that, I did something for myself. After my trip, I changed my whole outlook and now understand that I must prioritize my self care. After visiting Canyon Ranch when I realized that many in my family and community were similarly white-knuckling their way through their lives, I wished I had a way to share this transformative experience. I am thrilled that my dream is now a reality.



I had been thinking about opening a holistic wellness center for about 15 years, before I finally decided to pursue it. I wasn't sure if I could do it. Was it the right time in the market? Could I receive financing? I also wasn't sure I had the courage or band-width to make it happen. And so I teetered on the edge of indecision.

During the summer of 2104 I finally wrote a business plan and committed to trying. I was pleasantly surprised the Avidia Bank decided to back my venture. I also discovered some great resources to support my journey: Krosslink, Score, The Corridor 9 chamber of commerce and the Economic development committee – so I took the plunge and committed to pursuing my dream.

The next challenges were finding the right location for my project. This took over a year as there weren't any viable properties on the market at that time. When the Nathan Fisher House came up for bid by the town of Westborough it was a dream come true. The beautiful historic home, the location on route 9, and the land to build the rest of the facility from the ground up were perfect for my vision.

At the start of this New Year, Release is offering a special transformational program promoting their mission; self care. The 21 Days to Bliss program is 21 days because that's how long it takes to form a new habit. Research shows that people find it more enjoyable and are more successful at achieving goals when they work on them within the camaraderie of a group.

The program includes four group meetings which are facilitated by a wellness coach, food and nutrition expert, yoga and meditation instructor and fitness trainer. The program kicks off with a fire ceremony where you write down what you want to invoke and what you want to release and then put it into the fire and send it out into the universe.

People can explore what obstacles are standing in the way of their well-being, and to put together a plan to start working towards their life goals. Participating in the program allows participants to have full access to all of our classes and Bliss for one month. Each session includes group work, and demonstrations and education for each component: food and nutrition, yoga, meditation and fitness.

The information builds throughout the program, and each participant is also assigned a buddy who will hold them accountable. It is truly transformational. People come out of that program committed to their self care. This program is about finding the strength within, and making lasting changes. The truth is that self care isn't optional. [Release Well-Being Center](#).

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“The field changes like the wind. And we bend and sway with it – but we like to be out in front waiting for that wind to blow right where we know it will.” -Kevin Bruneau, founder of Bruneau and Co. Auctioneers

Bruneau & Co. Auctioneers are purveyors of fine art and antiques worldwide, implementing state of the art technology reaching millions of potential customers around the globe.

Whether you're settling an estate or selling your collection, Bruneau & Co Auctioneers are the trusted auctioneers for all your estate needs. We are passionate about the past.... working smarter for your future.

Kevin Bruneau, the founder of Bruneau and Co. Auctioneers is an antiques aficionado having professionally been involved with antiques since 1992, when he first operated two antiques stores. Known throughout the East Coast antiques circuit, Bruneau co-owned and managed a regional auction house fro 2002 to 2008, while also co-owning and managing an upscale consignment shop from 2005 to 2007.

After the sale of the auction house in December of 2008, Kevin returned to his 1998 roots of selling on eBay, becoming the antique powerhouse known as “bkcranston”. He successfully orchestrated weekly online sales only offering the finest selection of antiques and Asian arts.

In 2011, Kevin began his cross country antiquing tour having been a co-star of the hit PBS series Market Warriors.

Present day, Kevin continues to travel countless miles every week all across the map pursuing antiques for his ever changing inventory continually amassing a stellar network of dealers, appraisers, and auctioneers to better serve his clientele. Together with his skilled staff, and years of vast experience, Bruneau & Co. Auctioneers is Rhode Island's premier auction gallery, and known worldwide.

“Every one of my sales is like a production. Every one of my sales is an event.”

The business of auctions has changed so much, and continues to change, and we have to change with it – even anticipate where it's going to be – next year – and be ready for it.



The biggest change is in technology. The entire business of auctions switched from live, in-gallery auctions, which is still a staple of our business, to online sales, and we offer these two platforms combined, in real time. Today 50-60% of the sales are online, through nine international platforms, taking bids from all over the world. To accommodate that, we ship about half of those sales out of the country.

What sells is also a changing commodity. What no longer sells easily? The list includes dark, carved wooden furniture, the kind that most Americans inherit from grandparents or aging parents, Hummel figurines and entertainment centers? No one wants them – because everyone has or had them.

What is valuable? Toys and comic books, particularly the 12- and 10-cent Silver Age comics, and Japanese cars restored to 1980s glory, such as Subarus and the Nissan Z-series. And unique collectibles.

The field changes like the wind. And we bend and sway with it – but we like to be out in front waiting for that wind to blow right where we know it will.

We offer full appraisal services; estate services, consignment and auctions of antiques, art, fine art, unique items and collectibles – and comics and toys.

Bruneau & Co. Auctioneers is located at 63 Fourth Avenue, Cranston RI 02910

We work with attorneys, real estate professionals, investors, and and fine art and antiques aficionado. We also work with other auction houses, collectors, and artists. No one is excluded from what we do. Our Monday night “DiscoverIt Auctions” have price points where it is something for everyone. Our Saturday auctions are more for the professional collector.

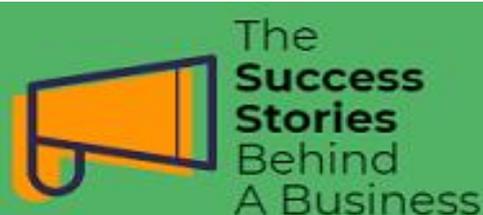
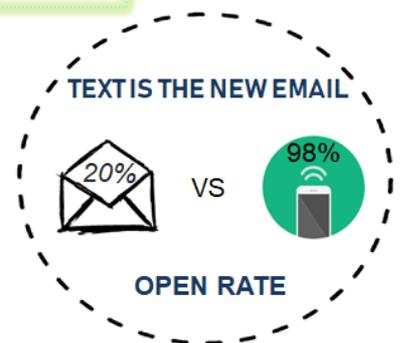
We also advise on how to get into collecting as a hobby. And we educate and educate, speaking free of charge at many venues throughout the region. [Bruneau & Co. Auctioneers](http://www.bruneau.com).



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